What the Election Means for the Retirement Industry



Part of the American Retirement Association

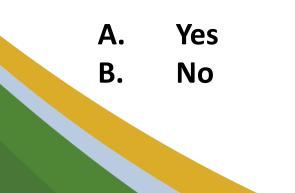
Brian H. Graff, Esq., APM, CEO American Retirement Association Interviewed by: Margaret Younis, QPA, QKA, TGPC, ERPA, APA, APR Senior Technical Consultant Lincoln Financial Group





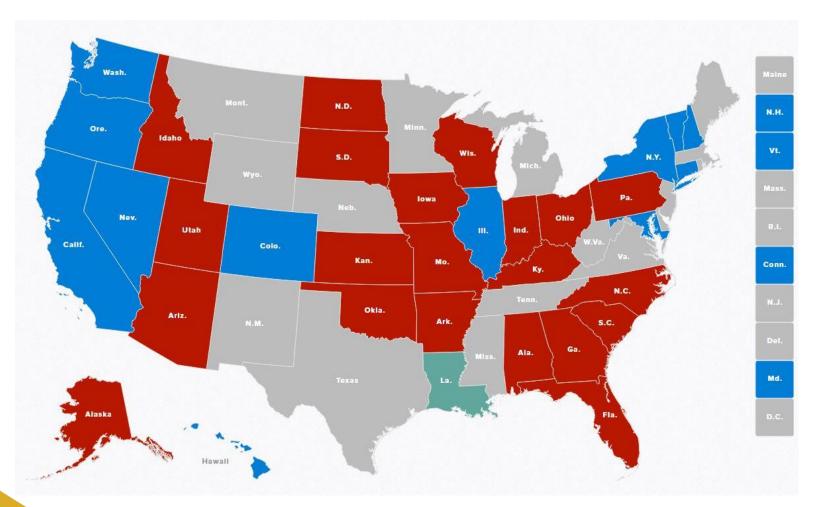
Audience Poll Question #1

Did you expect the Republican Party to maintain control of Congress?





Senate



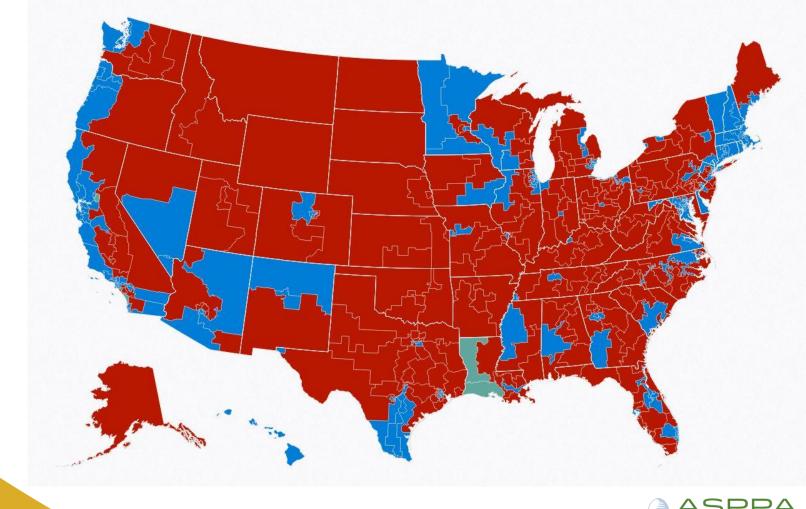


Senate Seats

January 2017: **Republican**: 52 **Democrat**: 46 **Independent**: 2 (Caucus with Democrats) **Current Seats: Republican**: 54 **Democrat**: 44 **Independent**: 2 (Caucus with Democrats)



House





House Seats: 218 Needed for Majority

January 2017:

Republican: 238

- **Democrat**: 193
- **Processing**: 4

Current Seats:

- Republican: 246
- **Democrat**: 186
- Vacancies: 3





Election Outcome and Polling

What do you expect to see with the future of polling and how results are communicated to the public? Do you have specific thoughts on polls regarding retirement initiatives?

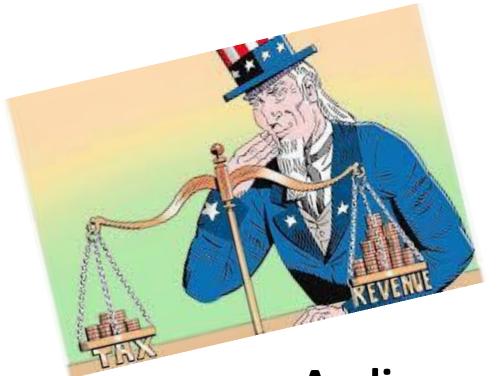


Presidential Elections and the Impacts to Retirement Policy

Can you provide some historical comments on how a Presidential election and a change in the party of the President has impacted the retirement industry? What movement do you predict with a lame duck Congress?







Audience Poll Question #2

Are you concerned about tax reform?

A. YesB. No





Tax Reform

What are the major tax reform initiatives you see being proposed and potentially implemented the next four years? Should we expect Bush-era tax cuts?







DOL Fiduciary Rule

Do you expect an impact or repeal on the Department of Labor's Fiduciary Rule under the Trump Administration?



Questions?





